



**FINANCIAL STATEMENTS AND
SUPPLEMENTARY INFORMATION**

DECEMBER 31, 2022 AND 2021

SOFTWOOD LUMBER BOARD

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Independent Auditor's Report

Board of Directors
Softwood Lumber Board

Opinion

We have audited the accompanying financial statements of Softwood Lumber Board (SLB) which comprise the statements of financial position as of December 31, 2022, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Softwood Lumber Board as of December 31, 2022, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Softwood Lumber Board and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Softwood Lumber Board's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

Auditor's Responsibilities for the Audit of the Financial Statements (Continued)

Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Softwood Lumber Board's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Softwood Lumber Board's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Other Matters

The financial statements of Softwood Lumber Board as of December 31, 2021, were audited by other auditors whose report dated March 30, 2022, expressed an unmodified opinion on those statements. The comparative information presented herein as of and for the year ended December 31, 2021, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Report on Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The information in the accompanying supplementary schedules on pages 18 - 21 which is the responsibility of management, is presented for purposes of additional analysis as required by U.S. Department of Agriculture, Agricultural Marketing Service, and is not a required part of the financial statements. Such information, except for the budget information marked "unaudited," was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole. The budget information marked "unaudited" has not been subjected to the auditing procedures applied in the audits of the financial statements and, accordingly, we do not express an opinion or provide any assurance on it.

Board of Directors
Softwood Lumber Board

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated March 30, 2023, on our consideration of Softwood Lumber Board's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Softwood Lumber Board's internal control over financial reporting and compliance.

Councilor, Buchanan + Mitchell, P.C.

Bethesda, Maryland
March 30, 2023

Certified Public Accountants

SOFTWOOD LUMBER BOARD

**STATEMENTS OF FINANCIAL POSITION
DECEMBER 31, 2022 AND 2021**

	2022	2021
Assets		
Assets		
Cash and Cash Equivalents	\$ 3,353,913	\$ 12,053,773
Assessments Receivable	3,335,577	3,876,794
Grants Receivable	150,000	-
Investments	9,606,747	-
Prepaid Expenses	3,877	232,005
Property and Equipment, Net	41,784	-
Total Assets	\$ 16,491,898	\$ 16,162,572
Liabilities and Net Assets		
Liabilities		
Accounts Payable and Accrued Expenses	\$ 1,552,169	\$ 1,186,181
Funds from the U.S. Endowment for Forestry and Communities	-	40,000
Assessment Refund Liability	1,011,588	1,435,775
Total Liabilities	2,563,757	2,661,956
Net Assets		
Without Donor Restrictions		
Undesignated	11,517,626	12,450,616
Designated	2,410,515	1,050,000
Total Net Assets Without Donor Restrictions	13,928,141	13,500,616
Total Liabilities and Net Assets	\$ 16,491,898	\$ 16,162,572

See accompanying Notes to Financial Statements.

SOFTWOOD LUMBER BOARD

**STATEMENTS OF ACTIVITIES
FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021**

	2022	2021
Revenue		
Domestic Assessments, Net of Refunds	\$ 12,272,196	\$ 12,195,455
Imported Assessments, Net of Refunds	5,391,190	5,382,525
Previous Year Revenue Increase	107,662	207,729
Net Assessments	17,771,048	17,785,709
USDA Grant Revenue	150,000	100,000
Contributions	40,000	80,000
Miscellaneous Income	105,001	-
Total Revenue	18,066,049	17,965,709
Expenses		
Program Expenses	16,521,513	13,606,910
Supporting Services		
Administrative Expenses	1,174,739	954,677
Total Expenses	17,696,252	14,561,587
Change in Net Assets before		
Interest and Investment Income	369,797	3,404,122
Interest Income	16,981	12,207
Net Investment Income	40,747	-
Change in Net Assets	427,525	3,416,329
Net Assets at Beginning of Year	13,500,616	10,084,287
Net Assets at End of Year	\$ 13,928,141	\$ 13,500,616

See accompanying Notes to Financial Statements.